

Sarah Scarano

Agentic Engineer: Applied AI, Forward Deployed and Solutions Engineering

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SUMMARY

Agentic engineer who designs, ships and governs multi-agent systems on Claude, then sits with the customer who uses them. I run Modern Mustard Seed, an AI product studio, with my husband Anthony: agent offices, remote MCP servers with OAuth, voice agents and the products around them, all live in production. Fifteen years of high-ticket sales, most recently as VP of Sales, mean I can find the real problem in a discovery call, scope it, build it and stand behind it.

EXPERIENCE

Founder and Agentic Engineer | Modern Mustard Seed | Feb 2025 to now

AI product studio, run with my husband Anthony, Remote, modernmustardseed.com

- Architected Mustard Office, a multi-tenant product on Next.js and Supabase that gives each business its own office of AI agents: a chief-of-staff router, specialists with real tools, team rooms for hand-offs, and one chief the owner talks to.
- Shipped remote MCP servers for Claude with OAuth sign-in, multi-tenant accounts and a two-step approval on every write: AI Front Door, Owner's Desk, Chief Dreamer and Book It. Nine studio tools are listed in Anthropic's Claude directory, and the studio is in Anthropic's Claude for Startups program.
- Run the studio itself as an agentic organization on Claude Code: a chief of staff, a lead agent with a weekly operating loop for each offer line, more than 60 specialist subagents, and scheduled routines that research, draft and report on their own.
- Governed it in code rather than in a policy doc: pre-action hooks that block forbidden commands and shell writes before they run, lane guards that stop parallel sessions from overwriting each other, approval gates on anything public, and persistent memory of laws and traps recalled before work starts.
- Built the eval harness: every agent runs headless and read-only on a weekly schedule, graded by hard rule checks plus a model judge, deep cases run three trials, and every real failure is written back as a regression case.
- Built Mr. Mustard on Vapi, ElevenLabs and Twilio: booking, warm transfers, texted details and starting a build from a live call, with assistant config as code pushed from CI and a toll-fraud guard on callbacks. Delivered receptionist agents for clients and an agency partner.
- Built a lead-to-demo pipeline that has produced more than 160 demo sites, each graded by its own automated quality check.
- Sell what I build: discovery with owners and agency partners, solution design, live demos, proposals at set package prices, and delivery managed end to end.

Designer and Founder | Cross + Covenant | 2025 to now

Christian apparel, publishing and community, crossandcovenant.co

- Built a headless Shopify storefront on Next.js and Vercel with print-on-demand fulfillment.
- Built an internal operating desk that runs agentially: an assistant on Claude with tools over MCP and approval cards for anything public, a reply desk that drafts every personal letter, and a creator outreach engine.
- Built the production pipeline the brand makes everything in: art generation, background knockout, print sizing, model photography and a drop pipeline from design to live collection.
- Designed the Covenant Collective and Your Own Collection partner program: agreements, personal codes and profit-share economics, operated by agents with a person approving.

VP of Sales | Presidential Title Group | Oct 2024 to Jun 2026

- Led sales for a title company across buyers, agents, lenders and closers, applying technology to cut costs at the closing table.

Founder and Host | Hello Sunshine Properties | 2019 to 2023

- Built and ran a short-term rental portfolio across 26 historic homes in Jacksonville at 96% occupancy and a 4.9 guest rating; led a team of five.

Designer and Sales Manager | Paradise Grilling Systems | 2008 to 2017

- Personally sold more than \$3M a year in custom outdoor kitchens for nine years on the national home show circuit; managed a team of six.

SKILLS

- Agentic systems: Multi-agent routing, chief-of-staff and specialist patterns, tool design over MCP with OAuth, memory, hooks, approval gates, scheduled routines, evals, and voice agents on Vapi, ElevenLabs and Twilio.
- Customer-facing: Discovery, solution design, live demos, proposals, partner enablement and consultative selling.
- Film and brand: I also direct the films and brand systems that launch what I build: sarahscarano.com.
- Stack: TypeScript, Next.js (App Router), React, Tailwind, Postgres on Supabase, Vercel functions and crons, Stripe, Claude Code (interactive, headless and in CI), Anthropic API, MCP with OAuth, Vapi, ElevenLabs, Twilio, Resend, Shopify, Python, Playwright, GitHub Actions

SELECTED WORK

Mustard Office, AI Front Door, Owner's Desk, Chief Dreamer, Book It, Mr. Mustard, Presence Audit, Imagination Station, IRL, Window Seat, Cross + Covenant. Live demos at sarahscarano.com.

EDUCATION

- Florida State University, International Affairs
- Tallahassee State College, AA, International Relations

COMMUNITY

- Fresh Life Church production team: videographer, running camera and the Resi live stream.
- Author of Eternal Optimist: Walking on Sunshine, publishing June 1, 2027.